

Enhance the management of our color processing space through automation



Enhancing the management of our color processing space through automation. At Sopano we have 85 dedicated employees helping us achieve nearly 25 million euros in revenue in 2022, with sustained growth over the past five years. Our machine park allows us to meet all needs: small, medium, and large series, with a production capacity exceeding 15 million labels per day. Since its inception, quality, precision, and high standards have been the foundation of our industrial approach. These values are realized with the implementation of ISO 9001 and ISO 14001 certifications.

We also obtained the IMPRIM'VERT certification as early as 2010, reinforcing our commitment to sustainable development.

In line with this, we are FSC® certified for all paper processed on our site, ensuring traceability of raw materials and responsible resource management.

Why integrate an HMJ Tech solution into our processes?

We decided to incorporate a solution like the one from HMJ tech to address several key challenges:

- Modernize the processing and preparation of our inks, anticipating regulatory changes, and aligning with our CSR commitments.
- Better manage our inventory, resulting in a significant reduction in immobilized volumes.
- Continue our ongoing improvement efforts focusing on key areas:
 - The precision of our formulations,
 - The stability of direct tones
 - Reducing machine downtime (goal achieved: right the first time).

Why did we choose HMJ tech?

HMJ tech's growing reputation in the market naturally led us to this choice. However, it was the ease of communication, mutual trust, and consistently excellent relationships that truly set it apart.

The outstanding partnership with the French importer, Laurent Jacquemin (ACT-Print), made a difference, alongside our long-standing collaboration with Flint Group.

Finally, the automatic cleaning system and the touch-based human-machine interface make the tool extremely intuitive and perfectly suited to our team's needs.



Feedback and Observed Benefits

We received effective support from the Canadian technician during installation, and the quality of HMJ tech's technical support enabled us to quickly and independently master the system.

Today, we have equipment that is simple, reliable, and fully integrated into our process.

Recommendation

The Canadian after-sales service is outstanding. Despite the distance and time difference, we've always had someone available, and our requests have always been promptly addressed.

Kudos to HMJ tech for their professionalism, approachability, and the quality of their support.

SOPANO

L'étiquette qui fait la différence.